

THIS AGREEMENT, made and entered into this 13 day of June, 2011, is by and between the City of Fort Lauderdale, a Florida municipality, ("City"), whose address is 100 North Andrews Avenue, Fort Lauderdale, FL 33301-1016, and Republic Services of Florida, Limited Partnership, a Delaware limited partnership authorized to transact business in the State of Florida, and doing business in the State of Florida as All Service Refuse, ("Contractor" or "Company"), whose address and phone are 751 Northwest 31 Avenue, Lauderhill, FL 33311, Phone: 954-583-1830, Fax: 954-584-1453.

WHEREAS, the City issued Invitation to Bid Number 612-10668 ("ITB"), and the Contractor submitted a bid in response to the ITB; and

WHEREAS, on April 5, 2011, the City Commission of the City of Fort Lauderdale approved an agreement with Contractor for the goods or services described in the ITB (Pur-05, CAR No. 11-0445),

NOW, THEREFORE, for and in consideration of the mutual promises and covenants set forth herein and other good and valuable consideration, the City and the Contractor covenant and agree as follows:

1. The Contractor agrees to provide to the City curbside recycling collection services in accordance with and in strict compliance with the specifications, terms, conditions, and requirements set forth in the ITB and any and all addenda thereto beginning June 8, 2011, and ending June 7, 2016.

2. This contract form G-110 Rev. 01/10, the ITB, any and all addenda to the ITB and the Contractor's response thereto, and the Contractor's proposal in response to the ITB are integral parts of this Contract, and are incorporated herein.

3. In the event of conflict between or among the contract documents, the order of priority shall be as follows:

- First, this contract form, G-110 Rev. 01/10;
- Second, any and all addenda to the ITB in reverse chronological order;
- Third, the ITB;
- Fourth, the Contractor's response to any addendum requiring a response;
- Fifth, the Contractor's response to the ITB.

4. The Company warrants that the goods and services supplied to the City pursuant to this Contract shall at all times fully conform to the specifications set forth in the ITB and be of the highest quality. In the event the City, in the City's sole discretion, determines that any product or service supplied pursuant to this Contract is defective or does not conform to the specifications set forth in the ITB the City reserves the right unilaterally to cancel an order or cancel this Contract upon written notice to the Contractor, and reduce commensurately any amount of money due the Contractor.

5. The Contractor shall not present any invoice to the City that includes sales tax (85-8012514506C-7) or federal excise tax (59-6000319).

6. Contractor shall direct all invoices in duplicate for payment to Finance Department, City of Fort Lauderdale, 100 N. Andrews Avenue, 6th Floor, Fort Lauderdale, FL 33301. Any applicable discount MUST appear on the invoice.

IN WITNESS WHEREOF, the City and the Contractor execute this Contract as follows:

CITY OF FORT LAUDERDALE

By: [Signature]  
Director of Procurement Services

Approved as to form:

[Signature]  
Senior Assistant City Attorney

REPUBLIC SERVICES OF FLORIDA,  
LIMITED PARTNERSHIP

By: Republic Services of Florida GP, Inc., a Delaware corporation authorized to transact business in the State of Florida, General Partner.

[Signature]  
Robert Boucher  
President

ATTEST:

[Signature]  
Eileen B. Schuler  
Secretary

(CORPORATE SEAL)

STATE OF TEXAS  
COUNTY OF HARRIS

The foregoing instrument was acknowledged before me this 3<sup>rd</sup> day of June, 2011, by Robert Boucher as president for Republic Services of Florida GP, Inc., a Delaware corporation authorized to transact business in the State of Florida, as general partner for Republic Services of Florida, Limited Partnership a Delaware limited partnership authorized to transact business in the State of Florida, and doing business in the State of Florida as All Service Refuse.

(SEAL)



[Signature]  
Notary Public, State of TEXAS  
(Signature of Notary)

TRINA M. HLAVATY  
(Print, Type, or Stamp Commissioned Name of Notary Public)

Personally Known  OR Produced ID \_\_\_\_\_  
Type of ID Produced \_\_\_\_\_

**All Service Refuse**

Bid Contact **Damon Stinson**  
**stinsond@repsrv.com**  
**Ph 954-327-9513**  
**Fax 954-327-9543**

Address **751 NW 31st Ave**  
**Fort Lauderdale, FL 33311**

Item #	Line Item	Notes	Unit Price	Qty/Unit	Total Price	Attch.	Docs
612-10668-1-01	Curbside 18 Gallon and 65 Gallon or 95 Gallon Recycling Cart Collection	<b>Supplier Product Code:</b> <b>Supplier Notes:</b> Residential monthly rate \$1.90 per unit. Please see attachment A including Business Plan.	<b>First Offer - \$72,057.50</b>	12 / month	<b>\$864,690.00</b>	Y	Y
612-10668-1-02	Government Facilities Recycling Collection - PER CART PER LOCATION	<b>Supplier Product Code:</b> <b>Supplier Notes:</b> Please Evidence of Certificate of Insurance attached.	<b>First Offer - \$15.00</b>	12 / month	<b>\$180.00</b>	Y	Y
612-10668-1-03	Government Facilities Recycling Collection - ADDITIONAL CART SAME LOCATION	<b>Supplier Product Code:</b>	<b>First Offer - \$10.00</b>	12 / month	<b>\$120.00</b>		Y
612-10668-1-04	Government Facilities Recycling Collection - CITY DUMPSTER	<b>Supplier Product Code:</b>	<b>First Offer - \$52.00</b>	12 / month	<b>\$624.00</b>		Y
612-10668-1-05	Government Facilities Recycling Collection - CONTRACTOR DUMPSTER	<b>Supplier Product Code:</b>	<b>First Offer - \$57.25</b>	12 / month	<b>\$687.00</b>		Y
612-10668-1-06	Mixed Paper Drop-off/Gov Facility Cardboard Collection- CITY DUMPSTER	<b>Supplier Product Code:</b>	<b>First Offer - \$52.00</b>	12 / month	<b>\$624.00</b>		Y
612-10668-1-07	Mixed Paper Drop-off/Gov Facility Cardboard Collection- CITY DUMPSTER	<b>Supplier Product Code:</b>	<b>First Offer - \$37.50</b>	8 / each	<b>\$300.00</b>		Y

612-10668-1-08	Mixed Paper Drop-off/Gov Facility Cardboard Collection- CONTRACTOR DUMPSTER	<b>Supplier Product Code:</b>	<b>First Offer - \$57.25</b>	12 / month	<b>\$687.00</b>	<b>Y</b>
612-10668-1-09	Special Events Collection - 65 Gallon or 95 Gallon Carts	<b>Supplier Product Code:</b>	<b>First Offer - \$5.00</b>	380 / each	<b>\$1,900.00</b>	<b>Y</b>
612-10668-1-10	Special Events Collection - Recycling Dumpster	<b>Supplier Product Code:</b>	<b>First Offer - \$49.50</b>	3 / each	<b>\$148.50</b>	<b>Y</b>
612-10668-1-11	Service Charge - Ancillary Cart Services	<b>Supplier Product Code:</b>	<b>First Offer - \$125.00</b>	12 / each	<b>\$1,500.00</b>	<b>Y</b>
612-10668-1-12	Service Charge - Ancillary Dumpster Services	<b>Supplier Product Code:</b>	<b>First Offer - \$75.00</b>	12 / each	<b>\$900.00</b>	<b>Y</b>
612-10668-1-13	Special Services Recycling Collection	<b>Supplier Product Code:</b>	<b>First Offer - \$15.00</b>	12 / each	<b>\$180.00</b>	<b>Y</b>
612-10668-1-14	Special Services Recycling Collection	<b>Supplier Product Code:</b>	<b>First Offer - \$15.00</b>	12 / each	<b>\$180.00</b>	<b>Y</b>
612-10668-1-15	Contaminated Material Collection Service Fee	<b>Supplier Product Code:</b>	<b>First Offer - \$65.00</b>	12 / each	<b>\$780.00</b>	<b>Y</b>

Supplier Total **\$873,500.50**

**All Service Refuse**

Item: **Curbside 18 Gallon and 65 Gallon or 95 Gallon Recycling Cart Collection**

**Attachments**

All Service response to Fort Lauderdale Bid 612-10668.doc



3. City of Pembroke Pines  
10100 Pines Boulevard  
Pembroke Park, FL 33026

Charles Dodge  
City Manager

(954) 431-4884

Description of Services: Residential curbside automated/containerized garbage, bulk waste and recycling collection service for 37,713 homes and 4,250 multi-family homes. Commercial FEL container collection service for 803 customers (6-days per week – Monday thru Saturday). Industrial (Roll-off) container and compactor collection service (6-days per week – Monday thru Saturday).

Contract Period and Duration: 5 year initial term with two 3-year extensions started July 1, 2002 to current.

Result of the Project was: Initial term was completed successfully, and the additional terms were awarded to convert the residential service to an automated collection method. The current Franchise Agreement expires June 1, 2013.

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4. City of Sunrise  
10770 W. Oakland Park Bl.  
Sunrise, FL 33351

Richard Salamon  
Utilities Director

(954) 572-2492

Description of Services: Residential garbage, bulk waste and recycling collection service for 31,562 homes. Recycling services will be converted to automated cart collection in year on of the renewal term effective in 2011. Commercial FEL container service (6-days per week – Monday thru Saturday). Industrial (Roll-off) container and compactor collection service (6-days per week – Monday thru Saturday).

Contract Period and Duration: Most recent contract started March 31, 2006 and was extended on February 11, 2011 for an additional 5 years.

Result of the Project was: The renewal term of the Franchise Agreement expires March 30, 2016.

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5. City of Tamarac  
7525 NW 88<sup>th</sup> Avenue  
Tamarac, FL 33321

Troy Gies  
Director, Solid Waste

(954) 724-2415

Description of Services: Residential curbside garbage, bulk waste and recycling collection service for approximately 16,728 homes.

Contract Period and Duration: Initial Term was for June 1, 1993 through December 31, 1999. The agreement was extended in February of 2000 for five years, and again in March of 2005 for a term to expire on December 31, 2009.

Result of the Project was: Currently operating on a month to month extension.

6. City of Weston  
2599 S. Post Road  
Weston, FL 33332

Brad Kaine  
Director, Public Works

(954) 384-0617

Description of Services: Residential curbside automated/containerized curbside garbage, bulk waste and single stream manual recycling collection service for 17,588 homes.

Commercial FEL container collection service (6-days per week – Monday thru Saturday).

Contract Period and Duration: Initial term of five years started January 1, 2004

Result of the Project was: Completion of the initial term resulted in a renewal extending the Franchise Agreement through September 30, 2013.

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7. City of Miramar  
2300 Civic Center Place  
Miramar, FL 33025

Bob Payton  
Director, Public Works

(954) 602-3018

Description of Services: Provide twice per week collection of Residential garbage, once per month bulk waste and once per week recycling collection service for over 29,000 single family homes and all multi-family units. Commercial FEL container service (6-days per week – Monday thru Saturday) for over 500 Customers. Industrial (Roll-off) container and compactor collection service (6-days per week – Monday thru Saturday).

Contract Period and Duration: The initial term commenced on April 1, 2002, a three year extension term was optioned on July 3<sup>rd</sup>, 2007 and a 90 day option was exercised on July 2, 2010. Another 90 day option was exercised in October of 2010 and a transition option was exercised and the contract is to be completed May 1, 2011.

**SENIOR MANAGEMENT TEAM**

The following is a list of both the corporate and division management team with a minimum of five years of experience in the solid waste collection business:

**Management Team**

Republic Services has the most experienced executive management teams in the solid waste industry. The corporate officers with responsibility for our operations have an average of more than 25 years of management experience in the solid waste industry. Our regional senior vice presidents and our area presidents have an average of 20 years of experience in the industry.

*The following is a summary of experiences for select members of the senior management team for Republic Services:*

**Donald W. Slager, Chairman and Chief Executive Officer of Republic Services**

Don Slager is the chief executive officer and served as president and chief operating officer of Allied Waste since January 2005 and in the same role at Republic Services since December 2008. Don was executive vice president and chief operating officer of Allied Waste between June 2003 and December 2004. Don served as senior vice president, Operations between December 2001 and June 2003. Prior to this, Don served as vice president of Operations from February 1998 to December 2001; assistant vice president of Operations from June 1997 to February 1998; and regional vice president of the West Region from June 1996 to June 1997.

Don also served as district manager for the Chicago Metro District between 1992 and 1996. Before Allied's acquisition of National Waste Services in 1992, he served at National Waste Services as general manager from 1990 to 1992 and in other management positions beginning in 1985. Don began his career in the waste industry in 1980 working for Waste Management, Inc. He has completed the Northwestern University Kellogg School Advanced Executive Program and holds a certificate from the Stanford University Board Consortium Development Program.

**Tod Holmes, Executive Vice President and Chief Financial Officer of Republic Services**

Tod Holmes has served as the chief financial officer of Republic Services, Inc. since 1998. For six consecutive years since 2004, Tod has received the Best CFO Award from *Institutional Investor* magazine in the Environmental Services category.

Prior to Republic, Tod served in various positions with Browning Ferris, Inc. (BFI), including vice president, Investor Relations; divisional vice president, Collection Operations; assistant corporate controller and regional controller.

Prior to BFI, Tod served in various executive capacities with Compagnie General de Geophysique (CGG), a leading Paris-based energy service contractor and manufacturer. Previously, he was a member of the management team in KPMG Peat Marwick's Denver office. Tod holds a master of business administration degree in finance and accounting and a bachelor of science in business administration degree in economics from the University of Denver in Colorado.

**Guy Thompson, Area President of Florida for Republic Services and Vice President of Republic Services of Florida GP, Inc.**

Mr. Thompson oversees all of Republic Services operations in the State of Florida and has been in the waste industry since 1989. Having worked in multiple states over the past 19 years in many capacities with manufacturing clients, he has a unique insight to the issues facing businesses in the solid waste industry.

Guy received a BS degree in Agriculture from the University of Kentucky and an MBA in Marketing from Harry Byrd School of Business, Shenandoah University in Winchester Virginia.

**Brian Bales, Executive Vice President, Business Development of Republic Services and Vice President of Republic Services of Florida GP, Inc.**

Brian Bales has served as vice president, corporate development at Republic Services since December 1998. Prior to joining Republic, Brian held various management positions with Ryder System, Inc. between 1993 and 1998 including director of finance, senior manager of strategic planning and development, and manager of financial planning and analysis.

From 1988 to 1993, Brian served as chief financial officer of a group of television production and post production companies. Brian was a staff accountant in Price Waterhouse's Entrepreneurial Business Services practice from 1986 to 1988. Brian holds a bachelor of arts degree in business administration, majoring in accounting, from the University of Tennessee and is a Certified Public Accountant.

**Michael P. Rissman, Vice President and General Counsel of Republic Services, Inc. and Vice President and Assistant Secretary of Republic Services of Florida GP, Inc.**

Mike is the general counsel and corporate secretary of Republic Services. He joined Allied Waste as vice president and deputy general counsel in 2007, and he took these same positions at Republic after our merger with Allied Waste in 2008.

Prior to joining Allied Waste, Mike was a partner at Mayer, Brown, Rowe & Maw, LLP, in Chicago. During his 17 years with Mayer Brown, he built a national litigation, transactional, and regulatory practice, which included managing a variety of solid and hazardous waste matters for a number of clients. Mike was recognized by the International Bar Association as a leading environmental law practitioner.

Mike began his law career in 1986 when he served as law clerk to U.S. District Judge Prentice Marshall in Chicago. Next, he worked as an associate at Wilmer, Cutler & Pickering in Washington, DC, before joining Mayer Brown.

Mike earned his A.B. from Harvard University, graduating magna cum laude in economics, and his J.D. with honors from the University of Chicago Law School.

**Jeff Hughes, Executive Vice President, Human Resources**

Jeff Hughes was named executive vice president, human resources of Republic Services, Inc. in December 2008 and leads activities related to organizational effectiveness, reward and recognition systems, management development, succession planning, labor and employee relations, and occupational safety.

Prior to the Republic merger with Allied Waste Industries, Jeff worked 18 years for Allied holding various leadership positions in both the field organization and at the corporate headquarters, culminating with senior vice president for eastern operations in 2004. Previously, Jeff was the assistant vice president of operations support at the Allied Waste corporate headquarters in Scottsdale, AZ.

Jeff grew up in Kenosha, WI, and attended Ripon College where he earned a bachelors degree in politics and government.

### **Local Division Management**

All Service is proud to have provided quality services for over 55 years in Broward County and over 10 years as Republic Services of Florida. All Service has provided like services to neighboring municipalities including the City of Pembroke Pines, the City of Sunrise and the City of Weston. All Service maintains its office locally in Broward County, Florida complete with a 14 bay maintenance facility, a fleet of over 150 vehicles, and a container shop for refurbishment and maintenance of field equipment.

The following Key Management team will perform work to complete the contract. Bob Boucher is the Regional Vice President for Republic Services, Inc. Mr. Boucher is one of four Vice Presidents who are responsible for all operations throughout the United States. His specific area is the Southern Region, which encompasses states from Texas to the West to Georgia to the East, including the State of Florida.

Guy Thompson is the Area Vice President for Republic Services of Florida. Mr. Thompson has over 20 years of experience in the solid waste industry. He has served in a variety of positions of progressive responsibility, including Operations Manager, General Manager and Region Manager.

Mr. Dale Henderson is the General Manager at All Service. Dale joined Republic Services in 2005 and has over twenty-five years of expertise in the areas of solid waste collection, transfer, disposal and recycling. He has been involved in the start-up of numerous facilities and municipal contracts during his career. Anthony Ceglia is the division Maintenance Manager for Republic Services. He is also responsible for all maintenance activities and maintenance record at the Republic Services transfer station located in Broward County, Florida. Currently, he oversees more than 150 pieces of equipment. Mr. Ceglia has over twenty years of experience with mechanical equipment and eighteen years in the solid waste industry. Eric Bergin is the Operations Manager At All Service Refuse. Eric joined Republic Services in 2005 and held management positions in operations and General Manager for Republic Services in Salt Lake City, Utah prior to returning to Fort Lauderdale, Florida in 2010. Tony Page is the acting Field Supervisor for All Service and has managed operations for five years as a residential supervisor.

Below is a listing of the personnel who were involved in the preparation of the proposal and a narrative that defines the position, responsibilities, experiences and qualifications that each possesses. These individuals currently operate from the South Florida Area Offices of Republic Services of Florida. These employees will be highly involved in implementing the proposal by **Republic Services of Florida**:

**Guy Thompson, Area President, Florida**

Mr. Thompson oversees all of Republic Services operations in the State of Florida and has been in the waste industry since 1989. Having worked in multiple states over the past 19 years in many capacities with manufacturing clients, he has a unique insight to the issues facing businesses in the solid waste industry.

Guy received a Bachelor of Science in Agriculture from the University of Kentucky and a Master of Science in Business Administration with a concentration in Marketing from the Harry Byrd School of Business at Shenandoah University in Winchester, Virginia.

**Dale Henderson, General Manager**

As General Manager, Dale Henderson's project assignment includes oversight of all Division Operations and Functions. Dale is entering his sixth (6) year with Republic Services of Florida, and has over twenty-seven (27) years of experience in waste management collection, recycling and disposal with other Similar Companies. Dale's professional training and experience includes positions as Operations Manager, General Manager, Division President, Director of Business Development, Group Manager of Customer Service and Group Manager of Automated Routing. Mr. Henderson has served as a Council Member and Technical Advisor for the Minnesota Office of Waste Management and the Minnesota Governor's Solid Waste Task Force. He also served on the board of directors for the New Hampshire/Vermont Chapter of the Solid Waste Association of North America. His role in preparing the proposal included assistance in concept development and preparation of this response and coordination of all transportation issues and oversaw financial aspects of the response.

**Mr. Henderson's role during implementation includes primary responsibilities for all of Republic Services operations in Broward County, Florida including the City of Fort Lauderdale.**

**Dale will oversee any transitional changes and all financial and day-to-day aspects of the operation.** Dale earned a Bachelor of Science in Scientific Land Management from University of Wisconsin at River Falls.

**Jim Powers, Controller**

As a business unit controller, Mr. Powers is responsible for all aspects of the financial management of the Broward County, Florida business unit of Republic Services. He has been with Republic for ten (10) years, first in his native North Carolina and then in Fort Lauderdale for the last six (6) years. His experience prior to Republic includes both public and private sector accounting.

Jim will manage all reporting and financial transactions with the City of Fort Lauderdale regarding the Single Family Residential Recycling collection contract. Jim will have oversight responsibility for all accounting and reporting aspects of this project. Jim's role in preparing this proposal was the financial development as finance director. His role

during implementation will be responsibility for all facets of implementation as controller. Jim earned a BS/BA from Appalachian State University.

**Damon Stinson, Senior Director of Municipal Marketing**

As Senior Director of Municipal Marketing, Damon is responsible for handling every aspect of municipal marketing for the South Florida area including bid preparation and project management. Damon has twelve (12) years of industry experience and is in his tenth (10) year with Republic Services. Damon's history of professional experience includes positions as Field Superintendent (General Contractor), Office Administrator (Disposal Facility), Operations Manager (Transfer Station), Sales Administrator, Sales Manager, Director of Governmental Affairs and Municipal Marketing.

His role in preparing this proposal included assisting in concept development and preparation of the response. His role during implementation will be responsibility of all facets of communications, contract administration, community relations and business development.

Damon earned a Bachelor of Arts Degree from the University of Louisville and a Master of Science Degree in Business Administration with a concentration in Entrepreneurship from University of Florida at Gainesville, Florida.

**Eric Bergin, Director of Operations**

Eric Bergin is the Director of Operations and is responsible for the daily operations and safety programs for the Broward County division. Eric has over five (5) years with Republic Services of Florida including positions as Supervisor, Operations Manager, General Manager and Director of Operations.

Eric's role in preparing this proposal was assisting in concept development and preparation of the response as Operations Manager. His role during implementation will be project manager, and have the responsibility for all facets of implementation as operations manager.

**Tony Page, Field Supervisor (Route Supervisor)**

Tony Page is the current Residential field supervisor for Republic Services of Florida, L.P. d/b/a All Service Refuse overseeing operations from a supervisory level in the field. Mr. Page will serve as the acting supervisor of field operations for the services rendered under this bid. Mr. Page will supervise all collection vehicles, employees, and operations at the field level. Tony reports to Eric Bergin, Operations Manager for Republic Services of Florida, L.P. d/b/a All Service Refuse.

**Anthony Ceglia, Maintenance Manager**

As Maintenance Manager for Broward County, Florida operations, Mr. Ceglia is responsible for a fleet of over 150 solid waste, recycling collection and related service vehicles and for the equipment and facility maintenance of Envirocycle Material Recycling Facility in Fort Lauderdale, Florida. Anthony is entering his third (3) year with

Republic Services of Florida and has over eighteen (18) years of management experience in fleet maintenance directly related to the solid waste industry. Mr. Ceglia previously served as fleet Maintenance Manager at Republic Services of Florida's former Miami-Dade Division and its 48 truck fleet, and the 175 truck fleet of Waste Management's Dade County operation.

Anthony's history of professional experience includes positions as Maintenance Manager of Heavy Equipment (Road Construction, 185 unit fleet), ASE Certified Master Medium/Heavy Truck Technician, ASE Certified Engine Machinist and has training and Certification in Manufactures Brake, Engine, Transmission and Electrical Systems, Open and Closed Center Hydraulic Systems, Welding Various Metals, Class A CDL License with Tanker Endorsement, Dossier, CFA, Compass Maintenance Systems and is a Certified Forklift Operator Trainer. His role in preparing proposal included concept development and preparation of the response related to fleet equipment and facility maintenance, and his role during implementation will be responsibility for all aspects of facility maintenance.

#### **BUSINESS PLAN**

The following is a business plan detailing the Republic Services of Florida, LIMITED PARTNERSHIP d/b/a All Service Refuse equipment, staffing, and resources to satisfactorily perform under this contract.

##### **A. Complete list of vehicles and equipment owned by the Contractor.**

<b>Unit</b>	<b>Mfg Year</b>	<b>Unit Serial Number</b>	<b>Spec - Body Make</b>	<b>Spec - Chassis Make</b>	<b>Spec - Chassis Model</b>
002-3752 (Support) 3752All Service	2002	1FTRX17W82NB09945	Pick-up	Ford	F150
004-3752 (Support) 3752All Service	2003	1FTRX17W33NB63414	Pick-up	Ford	F150
006-3752 (Support) 3752All Service	2008	1FTRW12W38KC71647	Pick-up	Ford	F150
007-3752 (Support) 3752All Service	2000	2GCEC19T5Y1164182	Pick-up	Chevrolet	1500
008-3752 (Support)	2002	1FTRX17WX2NA69125	Pick-up	Ford	F150

3752All Service					
009-37532 (Support) 3752All Service	2001	1FTZF17271NB11121	Pick-up	Ford	F150
011-3752 (Support) 3752All Service	2008	1FTRW12W38KC71048	Pick-up	Ford	F150
012-3752 (Support) 3752All Service	2008	1FTRW12W58KC71648	Pick-up	Ford	F150
013-3752 (Support) 3752All Service	2004	1FTRF12W94NB41736	Pick-up	Ford	F150
014-3752 (Support) 3752All Service	2005	1FTPW12535FB63824	Pick-up	Ford	N/A
015-3752 (Support) 3752All Service	2005	1FTRF12WX5NA55837	Pick-up	Ford	F150
020-3752 (REAR LOAD) 3752All Service	2002	1M2K195C42M020580	McNeilus	Mack	MR688S
021-3752 (REAR LOAD) 3752All Service	2002	1M2K195C92M020543	McNeilus	Mack	MR688S
022-3752 (REAR LOAD) 3752All Service	2002	1M2K195C82M020582	Leach	Mack	MR688S
023-3752 (REAR LOAD) 3752All Service	2002	1M2K195C12M020584	McNeilus	Mack	MR688S

024-3752 (REAR LOAD) 3752All Service	2002	1M2K195CX2M020583	McNeilus	Mack	MR688S
025-3752 (REAR LOAD) 3752All Service	2002	1M2K195C62M020581	McNeilus	Mack	MR688S
026-3752 (REAR LOAD) 3752All Service	2002	1M2K195C02M020544	McNeilus	Mack	MR688S
027-3752 (REAR LOAD) 3752All Service	2002	1M2K195C72M020590	McNeilus	Mack	MR688S
028-3752 (REAR LOAD) 3752All Service	2002	1M2K195C94M024255	McNeilus	Mack	MR688S
029-3752 (REAR LOAD) 3752All Service	2005	1M2K195C45M026156	McNeilus	Mack	MR688S
033-3752 (REAR LOAD) 3752All Service	2002	1M2K195C72M020556	Leach	Mack	MR688S
034-3752 (REAR LOAD) 3752All Service	2002	1M2K195C92M020557	Leach	Mack	MR688S
035-3752 (REAR LOAD) 3752All Service	2002	1M2K195C42M020577	Leach	Mack	MR688S
036-3752	2002	1M2K195C32M020554	Leach	Mack	MR688S

(REAR LOAD) 3752All Service					
037-3752 (REAR LOAD) 3752All Service	2002	1M2K195C62M020550	Leach	Mack	MR688S
038-3752 (REAR LOAD) 3752All Service	2002	1M2K195C52M020555	Leach	Mack	MR688S
054-3752 (REAR LOAD) 3752All Service	1996	1M2K195C7TM008585	Leach	Mack	MR690S
060-3752 (REAR LOAD) 3752All Service	2001	1M2K195C61M018408	Leach	Mack	MR690S
061-3752 (REAR LOAD) 3752All Service	2001	1M2K195C81M018409	Leach	Mack	MR690S
067-3752 (REAR LOAD) 3752All Service	1999	1M2K195C7XM013520	Leach	Mack	MR690S
068-3752 (REAR LOAD) 3752All Service	1993	1M2K195C8TM006893	Leach	Mack	MR690S
074-3752 (REAR LOAD) 3752All Service	1999	1M2K195C8VM008727	Leach	Mack	MR690S
075-3752 (REAR	1999	1M2K195C6TM008724	Leach	Mack	MR690S

LOAD) 3752All Service					
076-3752 (REAR LOAD) 3752All Service	2000	1M2K195C3YM016528	Leach	Mack	MR690S
077-3752 (REAR LOAD) 3752All Service	1999	1M2K195C7YM014913	Leach	Mack	MR690S
081-3752 (REAR LOAD) 3752All Service	1999	1M2K195C0YM014915	Leach	Mack	MR690S
082-3752 (REAR LOAD) 3752All Service	2000	1M2K195C9YM014914	Leach	Mack	MR690S
083-3752 (REAR LOAD) 3752All Service	2004	1M2K195C94M024157	McNeilus	Mack	MR688S
084-3752 (REAR LOAD) 3752All Service	2004	1M2K195C94M024160	McNeilus	Mack	MR688S
085-3752 (REAR LOAD) 3752All Service	2004	1M2K195C94M024238	McNeilus	Mack	MR688S
086-3752 (REAR LOAD) 3752All Service	2004	1M2K195C04M024239	McNeilus	Mack	MR688S
087-3752 (REAR LOAD)	2004	1M2K195C74M024240	McNeilus	Mack	MR688S

3752All Service					
088-3752 (REAR LOAD) 3752All Service	2005	1M2K195C36M029180	McNeilus	Mack	MR688S
089-3752 (REAR LOAD) 3752All Service	2005	1M2K195C76M029179	McNeilus	Mack	MR688S
090-3752 (REAR LOAD) 3752All Service	2006	1M2K195C86M029188	McNeilus	Mack	MR688S
091-3752 (REAR LOAD) 3752All Service	2006	1M2K195C06M029184	McNeilus	Mack	MR688S
092-3752 (REAR LOAD) 3752All Service	2006	1M2K195CX6M030195	McNeilus	Mack	MR688S
093-3752 (REAR LOAD) 3752All Service	2008	1M2AU02C88M001770	McNeilus	Mack	MRU613
094-3752 (REAR LOAD) 3752All Service	2008	1M2AU02CX8M001771	McNeilus	Mack	LEU613
095-3752 (REAR LOAD) 3752All Service	2008	1M2AU02C78M001761	McNeilus	Mack	LEU613
096-3752 (REAR LOAD) 3752All	2008	1M2AU02C08M001763	McNeilus	Mack	LEU613

Service					
097-3752 (REAR LOAD) 3752All Service	2010	1M2AU02C7BM005283	McNeilus	Mack	LEU613
098-3752 (REAR LOAD) 3752All Service	2010	1M2AU02C9BM005284	McNeilus	Mack	LEU613
099-3752 (REAR LOAD) 3752All Service	2010	1M2AU02C0BM005285	McNeilus	Mack	LEU613
100-3752 (Cont delivery) 3752All Service	2001	1HTSCAAN22H501690	Holt	International	4700
102-3752 (Cont delivery) 3752All Service	2003	1HTMKAAN03H589846	Holt	International	N/A
103-3752 (Recycle) 3752All Service	1998	1M2AC07C8XM002685	Heil	Mack	LE
105-3752 (Service Truck) 3752All Service	2003	1FTWX32P23ED09221	Unknown	Ford	F350
106-3752 (Welding Truck) 3752All Service	2005	1FTWX32P35EA39774	Unknown	Ford	F350
107-3752 (Cont delivery) 3752All Service	2005	1HTMMAAL65H101530	Holt	International	N/A
108-3752	1998	1M2AC07C5XM002823	Heil	Mack	LE

(Recycle) 3752All Service					
109-3752 (Service Truck) 3752All Service	2002	1FDXF46F82EC51348	American	Ford	F450
110-3752 (Service Truck) 3752All Service	1996	1FDLF47F5TEA71100	American	Ford	F350
111-3752 (Recycle) 3752All Service	2002	1HTSHAAR02H536698	Heil	International	4900
112-3752 (Recycle) 3752All Service	2002	1HTSHAAR22H536699	Heil	International	N/A
115-3752 (Service Truck) 3752All Service	1994	1FTJF35H2RNB40439	American	Ford	F350
116-3752 (Recycle) 3752All Service	2003	1M2AC07C14M008954	Heil	Mack	LE
117-3752 (Recycle) 3752All Service	2002	1M2AC07C12M005601	Heil	Mack	LE
118-3752 (Recycle) 3752All Service	2002	1M2AC07C32M005602	Heil	Mack	LE
119-3752 (Recycle) 3752All Service	2002	1M2AC07C72M005599	Heil	Mack	LE
120-3752 (Recycle) 3752All Service	2001	1M2AC07C61M005544	Heil	Mack	LE

121-3752 (Recycle) 3752All Service	2009	1M2AU02C09M001859	Heil	Mack	LEU613
162-3752 (Recycle) 3752All Service	2002	1HTSHAAR62H536706	Heil	Mack	N/A
165-3752 (Recycle) 3752All Service	2006	1M2AC07CX7M011291	Heil	Mack	LE
166-3752 (Recycle) 3752All Service	2005	1M2AC07C76M011263	Heil	Mack	LE
167-3752 (Recycle) 3752All Service	2007	1M2AU02C68M001766	Heil	Mack	LEU613
170-3752 (Recycle) 3752All Service	2004	1HTWGAAR94J094228	Heil	International	7400
171-3752 (Recycle) 3752All Service	2004	1HTWGAAR94J094231	Heil	International	7400
172-3752 (Recycle) 3752All Service	2004	1HTWGAAR04J094229	Heil	International	7400
173-3752 (Recycle) 3752All Service	2004	1HTWGAAR74J094230	Heil	International	7400
178-3752 (Recycle) 3752All Service	2005	1M2AC07C35M010285	Heil	Mack	LE
179-3752 (Recycle) 3752All Service	2005	1M2AC07C55M010269	Heil	International	N/A
180-3752 (Recycle)	2005	1M2AC07C74M009462	Heil	Mack	LE613

3752All Service					
181-3752 (Recycle) 3752All Service	2002	1M2AC07C85M010170	Heil	Mack	LE
182-3752 (Recycle) 3752All Service	2002	1HTSHAAR82H536710	Heil	International	N/A
183-3752 (Recycle) 3752All Service	2001	1HTSHAARX1H272954	Heil	International	N/A
184-3752 (Recycle) 3752All Service	2000	1HTSHAAR7YH253482	Heil	International	N/A
193-3752 (Recycle) 3752All Service	1999	1HTSCAAN6XH686043	Heil	International	N/A
199-3752 (Recycle) 3752All Service	2001	1HTSHAAR91H290739	Heil	International	N/A
208-3752 (R/O) 3752All Service	2000	1M2P267C6YM053586	Galbreath	Mack	RD688S
209-3752 (R/O) 3752All Service	2000	1M2P267C2YM053584	Galbreath	Mack	RD688S
210-3752 (R/O) 3752All Service	2002	1M2P267C51M061295	Galbreath	Mack	RD688S
211-3752 (R/O) 3752All Service	2002	1M2P267C42M061306	Galbreath	Mack	RD688S
212-3752 (R/O) 3752All Service	2003	1M2P267C03M067203	Heil	Mack	RD688S

213-3752 (R/O) 3752All Service	2003	1M2P267C93M067362	Galbreath	Mack	N/A
214-3752 (R/O) 3752All Service	2003	1M2P267C03M067363	Galbreath	Mack	RD688S
215-3752 (R/O) 3752All Service	2000	1M2P267C7YM047621	Galbreath	Mack	RD688S
216-3752 (R/O) 3752All Service	2004	1M2AG11CX4M010561	Galbreath	Mack	Unknown
217-3752 (R/O) 3752All Service	2004	1M2AG11C54M010810	Galbreath	Mack	Granite
218-3752 (R/O) 3752All Service	2005	1M2AG11C35M020673	N/A	Mack	Unknown
224-3752 (R/O) 3752All Service	2000	1M2P267C4YM053585	Galbreath	Mack	RD688S
230-3752 (R/O) 3752All Service	2005	1M2AG11C45M020908	Galbreath	Mack	Granite
231-3752 (R/O) 3752All Service	2005	1M2AG11C35M021080	Galbreath	Mack	CV713
232-3752 (R/O) 3752All Service	2005	1M2AG11C56M035404	Galbreath	Mack	Unknown
233-3752 (R/O) 3752All Service	2006	1M2AG11C76M035405	N/A	Mack	CV713
234-3752 (R/O)	2005	1M2AG11C56M029781	Galbreath	Mack	CV713

3752All Service					
235-3752 (R/O) 3752All Service	2006	1M2AG11C67M035476	Galbreath	Mack	CV713
236-3752 (R/O) 3752All Service	2007	1M2AT13C67M001997	Galbreath	Mack	CTP713B
291G-4800 (Resi FEL W/Curotto) 3752All Service	2005	1M2K189C45M026016	McNeilus	Mack	MR688S
292G-4800 (Resi FEL W/Curotto) 3752All Service	2005	1M2K189C75M029346	McNeilus	Mack	MR688S
338-3752 (F/L) 3752All Service	2002	1M2K195C22M019430	Heil	Mack	Unknown
339-3752 (F/L) 3752All Service	2002	1M2K195C62M019429	Heil	Mack	Unknown
346-3752 (F/L) 3752All Service	2004	1M2K195C54M024155	Heil	Mack	MR688S
347-3752 (F/L) 3752All Service	2003	1M2K195C54M024270	Heil	Mack	MR688S
348-3752 (F/L) 3752All Service	2002	1M2K195C02M019426	Heil	Mack	Unknown
349-3752 (F/L) 3752All Service	2002	1M2K195C72M019424	Heil	Mack	RD688S
352-3752 (F/L)	2002	1M2K195C22M019427	Heil	Mack	Unknown

3752All Service					
353-3752 (F/L) 3752All Service	2002	1M2K195C92M019425	Heil	Mack	Unknown
354-3752 (F/L) 3752All Service	2005	1M2K195CX5M026842	Heil	Mack	Unknown
355-3752 (F/L) 3752All Service	2005	1M2K195C95M026928	Heil	Mack	950B
356-3752 (F/L) 3752All Service	2005	1M2K195CX6M029175	Heil	Mack	750
357-3752 (F/L) 3752All Service	2005	1M2K195C86M029174	Heil	Mack	MR688S
358-3752 (F/L) 3752All Service	2005	1M2K195C56M030122	Heil	Mack	MR688S
359-3752 (F/L) 3752All Service	2006	1M2K195CX6M031542	Heil	Mack	MR688S
360-3752 (F/L) 3752All Service	2006	1M2K195C67M031975	Heil	Mack	MR688S
361-3752 (F/L) 3752All Service	2006	1M2K195CX7M032353	Heil	Mack	MR688S
363-3752 (F/L) 3752All Service	2007	1M2K195C37M037071	Heil	Mack	MR688S
364-3752 (F/L) 3752All Service	2007	1M2K195C17M037070	Heil	Mack	MR688S

365-3752 (F/L) 3752All Service	2007	1M2K195c67M037078	Heil	Mack	MR688S
366-3752 (F/L) 3752All Service	2007	1M2AV02C28M002023	Heil	Mack	MRU613
367-3752 (F/L) 3752All Service	2007	1M2AV02C38M002032	McNeilus	Mack	MRU613
368-3752 (F/L) 3752All Service	2008	1M2AV02C89M002240	McNeilus	Mack	MRU613
369-3752 (F/L) 3752All Service	2008	1M2AV02C29M002234	McNeilus	Mack	MRU613
370-3752 (F/L) 3752All Service	2008	1M2AV02CX9M002241	McNeilus	Mack	MRU613
371-3752 (F/L) 3752All Service	2008	1M2AV02C49M002235	McNeilus	Mack	MRU613
372-3752 (F/L) 3752All Service	2009	1M2AV02C79M004528	Heil	Mack	MRU613
373-3752 (F/L) 3752All Service	2010	1M2AV02C3AM006720	Heil	Mack	MRU613
374-3752 (F/L) 3752All Service	2010	1M2AV02C5AM006721	Heil	Mack	MRU613
375-3752 (F/L) 3752All Service	2010	1M2AV02C5BM007529	McNeilus	Mack	MRU613
400-3752 (Clam	2006	IHTMMAAN76H322394	N/A	International	4300

Truck) 3752All Service					
402-3752 (Clam Truck) 3752All Service	2007	1HTWCAAN97J422714	N/A	International	7400
403-3752 (Clam Truck) 3752All Service	2007	1HTWCAAN07J422715	N/A	International	7400
404-3752 (Clam Truck) 3752All Service	2007	1HTWCAAN57J483638	N/A	International	7400
405-3752 (Clam Truck) 3752All Service	2007	1M2AT13C87M003380	Peterson	Mack	CTP713B
500-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07C47M014400	McNeilus	Mack	LE613
501-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07C67M014401	McNeilus	Mack	LE613
502-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07C87M014402	McNeilus	Mack	LE613
503-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07Cx7M014403	McNeilus	Mack	LE613
504-3752 (Resi FEL W/Curotto)	2007	1M2AC07C17M014404	McNeilus	Mack	LE613

3752All Service					
505-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07C37M014405	McNeilus	Mack	LE613
506-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07C57M014406	McNeilus	Mack	LE613
507-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07C77M014407	McNeilus	Mack	LE613
508-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07C97M014408	McNeilus	Mack	LE613
509-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07C07M014409	McNeilus	Mack	LE613
510-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07C77M014410	McNeilus	Mack	LE613
511-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07C97M014411	McNeilus	Mack	LE613
512-3752 (Resi FEL W/Curotto) 3752All Service	2007	1M2AC07C07M014412	McNeilus	Mack	LE613
513-3752 (Resi FEL W/Curotto) 3752All	2007	1M2AC07CX7M014434	McNeilus	Mack	LE613

Service					
514-3752 (Resi FEL W/Curotto) 3752All Service	2004	1M2AC07C34M009491	Heil	Mack	LE613
515-3752 (Resi FEL W/Curotto) 3752All Service	2005	1M2AC07C95M010520	Heil	Mack	LE613
516-3752 (Resi FEL W/Curotto) 3752All Service	2004	1M2AC07C94M009480	Heil	Mack	LE613
517-3752 (Resi FEL W/Curotto) 3752All Service	2010	1M2AU02C0AM005088	McNeilus	Mack	LEU613
600-3752 (Automated S/L) 3752All Service	2008	1M2AU02C88M001834	McNeilus	Mack	LEU613
601-3752 (Automated S/L) 3752All Service	2008	1M2AU02C68M001833	McNeilus	Mack	LEU613
602-3752 (Automated S/L) 3752All Service	2008	1M2AU02C49M001850	McNeilus	Mack	LEU613
603-3752 (Automated S/L) 3752All Service	2008	1M2AU02CX8M001835	McNeilus	Mack	LEU613
604-3752 (Automated S/L) 3752All Service	2008	1M2AU02C18M001836	McNeilus	Mack	LEU613

605-3752 (Automated S/L) 3752All Service	2008	1M2AU02C38M001837	McNeilus	Mack	LEU613
606-3752 (Automated S/L) 3752All Service	2003	1M2AC07C03M008541	McNeilus	Mack	LE613

B. All Service maintains its own 16 bay Garage for vehicle maintenance and a full container maintenance facility at 751 NW 31<sup>st</sup> Ave. Lauderhill, Florida. All Service has its own Maintenance Facility for over 10 years at this location, and staffs 28 employees including maintenance, mechanics and welders.

C. All Service will dedicate at least four drivers, a supervisor and a minimum of four Mack Chassis with Heil body recycling collection vehicles dedicated to this service contract prior to automated cart services and four low entry Mack Chassis and Heil body automated recycling collection vehicles post conversion to automated cart services. All Service will maintain spare equipment and additional commercial equipment necessary to complete the contract.

Four (4) side loading Mack/Heil recycling vehicles. Will provide recycling collection services for single family residents, available six days per week.

One (1) front load commercial waste collection vehicle (Mack/Heil). Will provide waste collection services for city services and facilities, six days per week.

D. Tony Page will be the Route Supervisor. The supervisor is provided with a laptop computer and all necessary software and a Blackberry Communication device with a direct line cellular telephone and all necessary communications software including email.

Each All Service Refuse collection vehicle is equipped with a Motorola GTX 900 MHz 30 Watt trunked Two-Way communications radio. Each radio has the ability to operate on either trunked or conventional systems with 10 trunked modes/8 talk-groups and 10 conventional channels. Each radio has a Call Alert system that signifies incoming messages with an audible tone, or sends an alert message to another user's radio.

Communication equipment includes the Cisco Unified Communications system of voice and IP Communications products and applications. The Cisco Unified IP Phone 7971G-GE delivers the latest technology and advancements in Gigabit Ethernet VoIP telephony. This state-of-the-art Gigabit Ethernet IP phone includes a backlit, high-resolution color touch-screen display (320 x 234, 12-bit display with 4096 colors) for easy access to communication information. It also helps customers and developers deliver more

innovative and productivity-enhancing Extensible Markup Language (XML) applications to the display. Offering access to eight telephone lines (or a combination of lines and direct access to telephony features), a high-quality, hands-free speakerphone, and a built-in headset connection, the phone can be powered through IEEE 802.3af power over Ethernet (PoE) or a local power supply. The Cisco Unified IP Phone 7971G-GE is dynamic, and it is designed to grow with system capabilities. Features will keep pace with new changes through software updates to the phone flash memory. The phone provides many accessibility methods according to user preference.

The Cisco Unified IP Phone 7971G-GE does not require hands-on moves or changes. Users can simply pick up the phone and move to a new location anywhere on their network-without the help of a system administrator.

E. All Service proposes providing the required services once per week all Program Recyclables located inside, underneath or adjacent to Recycling Bins from each residential service unit in the City. All Service proposes to provide program recycling collection services between the hours of 7:00 a.m. and 6:00 p.m. Monday through Saturday using a side load collection vehicle and one employee to collect program recyclable materials from 18 gallon bins or containers by loading materials into the side compartment of the vehicle. Any residential collection "set out" in violation of compliance will be tagged to provide proper notice of said violation and identify the violation with proper instructions for compliance, and a telephone number and contact information will be provided for customer service. Copies of improper set-out notices shall be provided daily to the City via electronic transmittal (e.g., fax or e-mail) or physical delivery of a copy of the notice. All vehicles are supplied with brooms and shovels to clean up any spillage. All collected deliverables will be directed to the designated disposal facility as directed by the City.

At the City's direction, All Service Refuse is prepared to provide assistance and service to transition to an Automated Curbside Recycling Collection Program for the remaining term of the contract and any renewal period. This service will be collection with low-entry residential automated collection equipment and will consist of weekly collection and delivery of program recyclable material utilizing unlimited amount of 65-gallon carts or 95-gallon carts for 34,132 residential accounts and curbside weekly collection and delivery of program recyclable material utilizing unlimited amount of 18-gallon bins estimated not to exceed 10% or 3,792 residential accounts.

All Service has evaluated the existing routes within the service areas of the City. This was accomplished through extensive preparation and field audit work by our team of managers and supervisors. The purpose of this evaluation is to examine when residential customers have come to expect scheduled service and to ensure there is no interruption of service or inconvenience to customers during the transition.

All Service will design and develop routes with the desire to meet the collection time requirements set fourth in Bid 612-10668 and minimize impacts on service recipients. All

Service will submit proposed route maps and schedules for all residential and City Facility Collection Services for approval. To the extent possible, All Service will develop route patterns and schedules in view of the current collection schedules to minimize service interruptions and unnecessary confusion to customer accounts during the transition. Drivers will be trained along prospective routes well in advance of start up to acquaint our staff with potential areas where special attention is needed. These areas will be identified by All Service in collaboration with City staff and incumbent haulers. A goal will be to develop route entry and exit points to avoid highly congested areas and peak traffic times, as well as safety sensitive areas, multi-family units and their roadways, as much as possible. All Service will maintain a current copy of the routes and schedules on file with the City for the initial term and any renewal term of this Agreement.

All Service will not collect on Christmas Day, New Year's Day or any other nationally recognized holiday that the disposal facility is closed, unless specifically requested by the City. Any cancellation of collections will be rescheduled on the next regularly scheduled collection day. Recycling collections shall be rescheduled to coincide with the next regularly scheduled waste collection day. Timely notification to City and residents of such rescheduling will be the responsibility of the Successful Proposer. Additional Collections of special household items shall be made through a Special Materials Station that will be set up on a periodic basis, at locations designated by the City.

F. All Service is fully prepared to deliver services within a time frame of less than 12 months to provide semi-automated or automated collection service. All Service has all necessary equipment and labor necessary to assist the City of Fort Lauderdale with this transition. All Service has engaged in several transitions in the South Florida market (Weston, Miramar, Pembroke Pines, Coconut Creek, North Lauderdale, and Pembroke Park) that meet or exceed the size and scope required for the service areas of the City. In these situations, All Service was either displacing long-time incumbent contractors and completed the transition in a very aggressive time frame, or transitioned service levels from a **Manual Collection Method to an Automated Collection System**. Each start up provided its own challenges to overcome and required innovative and careful planning to insure a seamless transition. Some of the challenges were as follows:

- **Coordinating with the incumbent contractor(s) to replace containers to ensure commercial customers received uninterrupted service.**
- **Communicating new days of service and (in some cases) changes in service levels to residents and homeowners.**
- **Using scant or incorrect current service information to establish new routes and the most efficient and community-friendly route structure.**
- **Picking up service from an incumbent who ceased to provide effective service prior to the termination of their contract agreement.**

- **Staffing routes and customer service positions with individuals who performed their tasks to Republic Services standards.**
- **Conversions from manual collection to automated collection systems.**

All Service has learned the most effective way to overcome these hurdles is to be forthright, consistent, and dedicated to the principal that a well-informed community is a satisfied one. It is essential to involve municipal staff in decision-making and to keep both citizens and staff informed of steps All Service is taking to complete the transition. Coupling All Service's experience with the knowledge and suggestions of local staff and citizens allows for a two-way communication that serves to forestall a number of pitfalls.

Each of these experiences has proved coordination of the company's fine resources from Corporate to local management with both vendors and our municipal partner is the key to success. Dealing fairly with vendors has given them the impetus to provide equipment on time and well ahead of established deadlines. Involving municipal staff in decision-making has lessened the impact of changes that must be made. Making every company resource available to local management greatly reduces the chances that past mistakes will be revisited.

Should the City elect the option for roll out containers, All Service will negotiate a schedule with the city to work in unison with the delivery of new containers while servicing the removed existing containers; this effort will be coordinated, with the cooperation of the selected vendor, to minimize service impact to customers. All Service will establish a hotline for customers to call and inquire about the transition of any services, from sizes and specifications of roll out containers and collection equipment to changes in service days or participation procedures. All Service will transition from the manual bin collection process to the automated cart collection process within twelve (12) months based upon a Transition Plan developed by the City and the Contractor.

Under the Transition Plan, All Service will collect program materials from residents that continue to utilize bins if their property cannot accommodate full-size carts and they meet the exemption requirements. All Service will work with the City Public Information Office to assist with all program information, such as cart hangers, program brochures and guidelines. All Service will not prepare, release or participate in any public information initiatives for the City of Fort Lauderdale without prior authorization from the City.

### **Customer Service Plan**

All Service is committed to exceeding the service guidelines set forth in Bid 612-10668. Phone service is provided by the local telephone company and answered by a receptionist at no charge to the customer or the City. Six knowledgeable customer service representatives will provide this service Monday through Friday, 7:00 a.m. to 7:00 p.m. and 7:00 a.m. to 2:00 p.m. on Saturdays. Customer service representatives are trained

according to the specifications and requirements in the bid. Reference materials for routing, schedules and special services will be provided in advance of any service change or transition prior to start up. All Service utilizes the manual *CustomerFirst*, a comprehensive customer service training program aimed at developing the most professional representatives in the industry.

All Service maintains Sprint/Nextel communications system to conduct dispatching services to a field supervisor. All Service utilizes *InfoPro* for its internal computer tracking system. For service requests, *InfoPro* will document unit and service locations, generate required reports, and disseminate field information including routing, dispatching, missed collections, late set-outs and improper set-outs on a daily basis including the address, time and date for each and the reason and notice for the improper set-outs. This information will be disseminated to the City as needed. All service will provide a full time route supervisor and alternate supervisor with laptop computer and cellular phone dedicated solely to the City of Fort Lauderdale to respond immediately to service related issues. Any missed collections of residential service are corrected the same day when the report of the miss is made before 12:00 p.m. of the same day. After 12:00 p.m. reports are made a priority for the following workday before the collection for that day begins, by 12:00 p.m. EST at the latest. All Service assumes any costs to the City incurred by failure to comply with this policy. Any non-conforming material placed curbside that is not collected will be made known to the customer by a detailed violation tag, with the All Service telephone number. Commercial customers are notified via phone by an All Service dispatcher. The City is notified of any and all non-conforming material that is not collected. However, if this service standard is NOT ACCEPTABLE, All Service will work with the City to design a program that best fits within the operations of the City's existing structure.

Any overage or spillage that is caused by an All Service employee or equipment is cleaned up and corrected immediately by All Service. All Service does not clean up "overage" around containers that exists on the property prior to collection service being made. All recyclable materials being transported by All Service vehicles are contained and covered. In the event of any accidental spillage All Service assumes all financial responsibility and corrects the situation immediately.

### **Customer Complaints**

A full time staff of six representatives will handle all customer complaints politely and professionally. In addition, professional representatives are also available to manage each of the following departments: residential, commercial and industrial dispatch, sales and accounts payable. Every All Service representative is knowledgeable and competent in solving problems and providing solutions. All complaints are taken seriously and are equally important. If the customer complaint is illegitimate and the customer is at fault, a solution to the problem is always provided to help prevent repeat occurrences. Customers with complaints that cannot be satisfied by a customer service or dispatch representative via phone are addressed in person by a supervisor. The Operations Manager will resolve any issues that cannot be resolved by the supervisor. The City is made aware of all such

complaints and in the event that a city representative is involved a solution is made jointly between that representative and a representative of All Service. All complaints are permanently logged by whichever All Service representative handles the situation. An electronic complaint log will be maintained and available at all times, in addition to being submitted to the City on a monthly basis.

## **FACILITIES**

All Service Refuse has an office complex, customer service center, dispatching office and a sixteen (16) bay, complete vehicle maintenance facility located at 751 NW 31 Avenue, Lauderhill, FL. 33311

## **MAINTENANCE FACILITY**

All Service Refuse has a sixteen (16) bay complete vehicle maintenance facility located at 751 NW 31 Ave, Lauderhill, FL 33311. All maintenance is completed at this facility with the exception of warranty work, which is handled by Nextran, Mack and Rechtein International.

The Maintenance Department is open six (6) days per week from 5:00am to 11:00pm.

## **EMPLOYEES**

There are twenty-eight (28) employees in the maintenance shop:

Eleven (15) mechanics

Four (4) welders

One (1) tire technician

One (1) shop manager

Two (2) foremen

Two (2) apprentices

Three (3) PM technicians

## **MAINTENANCE OF TRUCKS**

Trucks will be maintained in a manner reflecting a professional image and providing safe and efficient operating conditions for employees and customers. All Service Refuse follows the prescribed information and specifications outlined in the Mack Truck Publication (TS4949) for Maintenance and Lubrication.

Preventative maintenance is vital to assure the longevity and productivity of the truck fleet. The Daily Inspection Sheets, completed by the drivers and the Maintenance Schedule are both valuable tools used by the shop facility as part of the maintenance shop regimen.

**TRUCK WASHING**

Superior Wash, Inc. of Pompano Beach, Florida washes every All Service vehicle once per week.

**TIRES**

A tire specialist checks air pressure and inspects tire conditions of All Service Refuse vehicles on a daily basis.

**EXECUTIVE SUMMARY**

The following is a detailed description of Republic Services, Inc. ("Republic Services"), the ultimate parent company of Republic Services of Florida, Limited Partnership d/b/a All Service Refuse ("Republic Services of Florida"), including its mission, history, operating strategy and ownership.

**Ratings, Codes and Identification Numbers**

**Dun & Bradstreet Rating:** Dun's Identification Number: 02-013-8298

**U.S. Department of Labor**

Occupational Safety and Health Administration  
Standard Industrial Classification (SIC) Code - 4953 (Sanitary Services/Refuse Systems)

**Federal Employee Identification Number:** 65-0965470 (for Republic Services of Florida) and 65-0716904 for Republic Services, Inc.

**North American Industry Classification System:**

The North American Industry Classification System (NAICS, pronounced Nakes) was developed as the standard for use by federal statistical agencies in classifying business establishments for the collection, analysis, and publication of statistical data related to the business economy of the U.S. NAICS was developed under the auspices of the Office of Management and Budget (OMB), and adopted in 1997 to replace the old SIC system.

**NAICS Codes applicable to Republic Services:****Primary:**

Solid waste landfills combined with collection and/or hauling of waste materials: 562212

**Secondary:**

Solid waste collection: 562111

Material Recovery Facilities: 562920

Other non-hazardous waste treatment and disposal: 562920

## **Mission Statement**

Our mission is to provide industry-leading solid waste and environmental services that exceed our customers' highest expectations. We offer a safe, respectful and rewarding workplace for our employees as we continue to develop a company dedicated to excellence, environmental responsibility, ethical behavior, and increasing shareholder value.

## **Company Overview<sup>1</sup>**

Republic Services is the second largest provider of services in the domestic non-hazardous solid waste industry. We provide non-hazardous solid waste collection services to approximately 13 million commercial, industrial, municipal and residential customers through 376 collection companies in 40 states and Puerto Rico. We also own or operate 223 transfer stations, 192 solid waste landfills and 78 recycling facilities. We also operate 74 landfill gas and renewable energy projects. Republic Services, Inc. was incorporated as a Delaware corporation in 1996.

Republic Services and its subsidiaries serve millions of residential customers under terms of contracts with more than 2,800 municipalities for waste collection and residential services.

Municipal Contracts	+2,800
Residential Customers:	+12,000,000
Commercial Customers:	+1,000,000

Since incorporation, Republic Services has been committed to the essential components of integrated solid waste management services: collection, recycling, composting, transfer and disposal. Each division of Republic Services is dedicated to preserving the environment while providing the most cost-effective programs for solid waste collection and disposal.

We have broad expertise in the waste management field, derived from a diverse array of hauling, transfer, recycling and disposal operations. Very few companies can equal the operational capabilities, financial stability, capital resources, broad experience, geographic dispersion, integrated infrastructure or transfer expertise that we bring to a project.

## **2008 Merger with Allied Waste Industries**

On December 5, 2008, Republic Services merged with Allied Waste Industries, Inc. As a result of the merger with Allied, Republic committed to a restructuring plan related to our corporate overhead and other administrative and operating functions. The plan included

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<sup>1</sup> Unless otherwise stated, the references to "we" and "us" in this Section refer to Republic Services of Florida, Republic Services, and our affiliates throughout the United States.

closing our corporate office in Florida, consolidating administrative functions to Arizona, the former headquarters of Allied, and reducing staffing levels.

We believe that our merger with Allied created a strong operating platform that will allow us to continue to provide quality service to our customers.

## Operations

Our company-wide operations are national in business scope, but the physical collection and disposal of waste is very much a local business; therefore, the dynamics and opportunities differ in each of our markets. By combining local operating management with standardized business practices, we can drive greater overall operating efficiency across the company, while maintaining day-to-day operating decisions at the local level, closest to the customer. We facilitate the implementation of this strategy through an organizational structure that groups our operations within a corporate, region and area structure. Republic Services manages its operations through four geographic operating segments: Eastern, Central, Southern and Western.

As part of our continued success, we will use our cash flow to maximize shareholder value as well as our return on investment with a continued focus on operational improvements. This includes the following:

- *Customer Service.* We will continue to reinvest in our existing fleet of vehicles, equipment, landfills and facilities to ensure the highest level of service to our customers and the communities we serve. We continue to focus on innovative waste disposal processes and programs to help our customers obtain their goals around sustainability and environmentally sound waste practices. We believe that these in turn will help us achieve profitable growth.
- *Credit Rating Maintenance.* We believe that a key component of our financial strategy includes maintaining an investment grade rating on our senior debt, which was rated BBB by Standard & Poor's, BBB- by Fitch and Baa3 by Moody's as of December 31, 2009. Such ratings have allowed us, and should continue to allow us, to readily access capital markets at competitive rates.
- *Market Growth and Optimization.* Within our markets, our goal is to deliver high quality services while efficiently operating our assets to generate acceptable rates of return. We allocate capital to businesses, markets and development projects to support growth while achieving acceptable rates of return. We develop previously non-permitted, non-contiguous landfill sites (greenfield landfill sites). We supplement this organic growth with acquisitions of operating assets, such as landfills, transfer stations, and/or tuck-in acquisitions of collection and/or disposal operations in existing markets.

Our operations primarily consist of the collection, transfer and disposal of non-hazardous solid waste.

**Collection Services.** We provide solid waste collection services to commercial, industrial, municipal and residential customers in 40 states through 376 collection companies. Our residential collection operations involve the curbside collection of Solid Waste from small containers into collection vehicles for transport to transfer stations or directly to landfills. Residential solid waste collection services are typically performed under contracts with municipalities, which we generally secure by competitive bid and which give us exclusive rights to service all or a portion of the homes in their respective jurisdictions. Residential solid waste collection services may also be performed on a subscription basis, in which individual homeowners contract directly with us. The fees received for subscription residential collection are based primarily on market factors, frequency and type of service, the distance to the disposal facility and cost of disposal. In general, subscription residential collection fees are paid quarterly in advance by the residential customers receiving the service.

In our commercial and industrial collection operations, we supply our customers with waste containers of varying sizes. We also rent compactors to large waste generators. Commercial collection services are generally performed under one to three-year service agreements, and fees are determined by considerations such as the following:

- market factors,
- collection frequency,
- type of equipment furnished,
- type and volume or weight of the waste collected,
- distance to the disposal facility, and
- cost of disposal.

We rent waste containers to construction sites and also provide waste collection services to industrial and construction facilities on a contractual basis with terms ranging from a single pickup to one year or longer. Our construction services are provided to the commercial construction and home building sectors. We collect the containers or compacted waste and transport the waste either to a landfill or a transfer station for disposal.

We also provide recycling services in certain markets in compliance with local laws or the terms of our franchise agreements. These services include the curbside collection of residential recyclable waste and the provision of a variety of recycling services to commercial and industrial customers.

**Transfer and Disposal Services.** Company-wide, we own or operate 223 transfer stations. We deposit waste at these transfer stations, as do other private haulers and municipal haulers, for compaction and transfer to trailers for transport to disposal sites or recycling facilities.

As of December 31, 2009, we owned or operated 192 landfills. Most of our existing landfill sites have the potential for expanded disposal capacity beyond the currently permitted acreage. We monitor the availability of permitted disposal capacity at each of

our landfills and evaluate whether to pursue expansion at a given landfill based on estimated future waste volumes and prices, market needs, remaining capacity and likelihood of obtaining an expansion. To satisfy future disposal demand, we are currently seeking to expand permitted capacity at certain of our landfills. However, no assurances can be made that all proposed or future expansions will be permitted as designed.

**Recycling Facilities and Other Services.** We have 78 materials recovery facilities and other recycling operations. These facilities sort recyclable paper, aluminum, glass and other materials. Most of these recyclable materials are internally collected by our residential collection operations. In some areas, we receive commercial and industrial solid waste that is sorted at our facilities into recyclable materials and non-recyclable waste. The recyclable materials are salvaged, repackaged and sold to third parties, and the non-recyclable waste is disposed of at landfills or incinerators.

### **Customers**

We provide services to commercial, industrial, municipal and residential customers. No one customer has individually accounted for more than 10% of our consolidated revenue or of our reportable segment revenue in any of the last three years.

### **Competition**

We operate in a highly competitive industry. Entry into our business and the ability to operate profitably in the industry requires substantial amounts of capital and managerial experience.

Competition in the non-hazardous solid waste industry comes from a few large, national publicly owned companies, several regional publicly and privately owned solid waste companies, and thousands of small privately owned companies. In any given market, competitors may have larger operations and greater resources. In addition to national and regional firms and numerous local companies, we compete with municipalities that maintain waste collection or disposal operations.

### **Background and History**

Republic Services of Florida was established as a limited partnership on December 2, 1999. Republic has two partners, Republic Services of Florida GP, Inc. (its general partner) and Republic Services of Florida LP, Inc. (its limited partner). Both partners are direct subsidiaries of Republic Services. The history of Republic Services is provided below.

Republic Services has been a publicly traded company since July 1, 1998. Our history dates back to the early 1990's when Republic Waste Industries was formed to consolidate a series of regional waste collection companies. The name was changed to Republic Industries and subsequently acquired businesses in several industries, including

automotive dealerships and car rental businesses in addition to more than 100 non-hazardous solid waste companies.

Republic Services was incorporated as a Delaware corporation on December 21, 1996.

### **Corporate Strategy**

Republic Services has experienced unprecedented growth in recent years. This stems from a corporate strategy that cultivates growth through relationships with our customers. One such relationship involves working with municipalities to address their solid waste issues in a timely and cost-effective manner. Cost-conscious, reform-minded administrations, as well as fiscally stressed local governments are turning to the private sector for a variety of waste management solutions.

Republic Services is able to step into the waste management process at any point, without the expense of subcontracting. Operating in full compliance with regulatory requirements, Republic Services can offer the highest levels of operational expertise and financial assurances required by government entities.

As a result of our expertise and capabilities, Republic Services manages over 2,800 municipal contracts in which the Company provides a wide variety of waste collection and recycling services. These contracts provide an important track record for Republic Services in pursuing additional partnerships throughout the United States.

Our operation is organized into four regions whose boundaries may change from time to time: East, South, Central and West. Each region is organized into several operating areas and each area contains a group of operating locations. Each of our regions and substantially, all our areas, provide collection, transfer, recycling and disposal services. We believe that this organizational structure facilitates the integration of our operations within each region, which is a critical component of our operating strategy.

### **Operating Strategy**

We seek to leverage existing assets in order to fulfill our mission and exceed our customers' highest expectations. Our operating strategy to accomplish this goal is to:

- utilize the extensive industry knowledge and experience of our executive management,
- utilize a decentralized management structure in overseeing day-to-day operations,
- integrate waste operations,
- improve operating margins through economies of scale, cost efficiencies and asset utilization,
- achieve high levels of customer satisfaction, and
- utilize systems to improve consistency in financial and operational performance.

**Decentralized Management Structure.** We maintain a relatively small corporate headquarters staff, relying on a decentralized management structure to minimize administrative overhead costs and to manage our day-to-day operations more efficiently.

Our local management has extensive industry experience in growing, operating and managing solid waste companies and has substantial experience in their local geographic markets. Each regional management team includes a senior vice president of operations, vice president controller, vice president of human resources, vice president of sales, vice president of operations support, director of safety, director of engineering and environmental management, and director of market planning and development. We believe that our strong regional management teams allow us to more effectively and efficiently drive our initiatives and help ensure consistency throughout our organization. Our regional management teams and our Area

Presidents have extensive authority, responsibility and autonomy for operations within their respective geographic markets. We believe we have one of the lowest turnover levels in the industry for our local management teams. As a result of retaining experienced managers with extensive knowledge of and involvement in their local communities, we are proactive in anticipating our customers' needs and adjusting to changes in our markets. We also seek to implement the best practices of our various regions and areas throughout our operations to improve operating margins.

**Integrated Operations.** We seek to achieve a high rate of internalization by controlling waste streams from the point of collection through disposal. We expect that our fully integrated markets generally will have a lower cost of operations and more favorable cash flows than our non-integrated markets. Through acquisitions and other market development activities, we create market-specific, integrated operations typically consisting of one or more of our collection companies, transfer stations and landfills. We consider acquiring companies that own or operate landfills with significant permitted disposal capacity and appropriate levels of waste volume. We also seek to acquire solid waste collection companies in markets in which we own or operate landfills. In addition, we generate internal growth in our disposal operations by developing new landfills and expanding our existing landfills from time to time in markets in which we have significant collection operations or in markets that we determine lack sufficient disposal capacity.

**High Levels of Customer Satisfaction.** Our goal of maintaining high levels of customer satisfaction complements our operating strategy. Our personalized sales process is oriented towards maintaining relationships and ensuring that service is being properly provided.

**Sales and Marketing.** We seek to provide quality services that will enable our company to maintain high levels of customer satisfaction. We derive our business from a broad customer base, which we believe will enable our company to experience stable growth. We focus our marketing efforts on continuing and expanding business with existing customers, as well as attracting new customers. We employ approximately 500 sales and marketing employees. Our sales and marketing strategy is to provide high-quality, comprehensive solid waste collection, recycling, transfer and disposal services to our customers at competitive prices. We target potential customers of all sizes, from small quantity generators to large "Fortune 500" companies and municipalities. Most of our

marketing activity is localized in nature. However, we also operate an extensive national accounts program in response to our customers' needs.

**Ownership**

Republic Services of Florida is owned by Republic Services of Florida GP, Inc. and Republic Services of Florida LP, Inc., both of which are wholly-owned subsidiary subsidiaries of parent corporation, Republic Services, Inc.

Republic Services, Inc. is a publicly traded company on the New York Stock Exchange (NYSE symbol: RSG).

**Credit**

Republic Services, Inc. has "investor grade" rating. No creditor of Republic Services, Inc. is owed a debt greater than 10 percent of the company's total assets.

**Company Identification and Contact Information****Local Company Identification**

Name of Division: All Service Refuse

Contact Person: Dale Henderson

Title: General Manager

Office Address: 751 NW 31<sup>st</sup> Avenue  
Fort Lauderdale, FL 33311

Telephone: (954) 583-1830

Fax: (954) 327-9543

E-mail Address: dhenderson@republicservices.com

**Corporate Information**

Name of Company: Republic Services, Inc.

Contact Person: Dan Jameson

Title: Vice President – Municipal Services

Corporate Office Address: Republic Services, Inc.  
18500 North Allied Way  
Phoenix, AZ 85054

Telephone: (480) 627-2700

**Employees**

As of December 31, 2009, Republic Services employed approximately 31,000 full-time employees, approximately 27% of whom were covered by collective bargaining agreements. From time to time, our operating locations may experience union organizing efforts. We have not historically experienced any significant work stoppages. We currently have no disputes or bargaining circumstances that we believe could cause significant disruptions in our business. Our management believes that we have good relations with our employees.

**All Service Refuse**

Item: **Government Facilities Recycling Collection - PER CART PER LOCATION**

**Attachments**

EvidenceOnlyAcord25-2010-05.pdf



***CITY OF FORT LAUDERDALE  
SPECIFICATIONS PACKAGE***

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**612-10668**

**Curbside Recycling Collection Services**



**CITY OF FORT LAUDERDALE**

**Rick Andrews**

**954-828-4357**

Questionnaire

Please print or type:

1. Provide three references for which you have performed similar services.

Company Name: **City of Pembroke Pines**  
 Address: **13975 Pembroke Rd. Pembroke Pines, FL 33027**  
 Contact Name: **Rose Columbo**  
 Telephone: **954-450-6900**

Company Name: **City of Miramar**  
 Address: **2300 Civic Center Place, Miramar, FL 33025**  
 Contact Name: **Tom Good**  
 Telephone: **954-602-3118**

Company Name: **City of North Lauderdale**  
 Address: **701 S.W. 71 Ave. North Lauderdale, FL 33068**  
 Contact Name: **Mike Shields**  
 Telephone: **954-724-7070**

2. Number of years experience the proposer has had in providing similar services:  
**53 Years**

3. Have you ever failed to complete work awarded to you? If so, where and why?  
**No.**

4. List appropriate licenses as issued by Broward County.  
**Broward County Occupational License #326-000-35-50**

5. Briefly describe the number of employees and supervisors available for this contract and the firm's ability to secure subcontractors, if necessary.

**All Service Refuse currently employs 117 drivers and will dedicate a minimum of four drivers to perform the services of this contract. All Service Refuse maintains sufficient manpower to avoid service interruptions. In addition, All Service Refuse is fully staffed to handle all transition procedures in start up of the contract.**

**All Service Refuse currently employs seven supervisors and two operations managers, and will dedicate Mr. Tony Page as supervisor. Tony has over 5 years experience in solid waste collection and supervisory roles in the City of Fort Lauderdale and Broward County.**

**In addition, All Service Refuse has over 200 qualified employees to assist in every aspect of performance from customer service and dispatch to billing and accounting. All Service Refuse is fully prepared to execute this contract to its utmost potential.**

**All Service does have the capacity to hire subcontractors if necessary.**

6. Briefly describe your firm's financial status and provide proof of adequate line of credit or other financial assets to access funds for construction of multiple projects during the same time period.

**Republic Services is America's second largest non-hazardous solid waste services company as measured by revenue. Headquartered in Phoenix, AZ, Republic Services provides waste collection, transfer, recycling and disposal services to millions of residential, commercial and industrial customers. Republic's team of more than 31,000**

dedicated employees is committed to delivering service that exceeds the customers' highest expectations.

The Company's 2009 Annual Report to Shareholders (Form 10-K) contains financial information about the company and is submitted in response to the request for financial information. The Annual Report to Shareholders has been prepared in accordance with Securities and Exchange Commission requirements, with New York Stock Exchange requirements, and in accordance with generally accepted accounting principles. Selected financial data can be found on pages 35 and 36 of the 2009 Annual Report.

The financial statements contained in the Annual Report were audited by Ernst & Young LLP (Independent Registered Public Accountants) – Phoenix, Arizona. Their reports, which are dated February 24, 2010, are on pages 81 and 82 of the 2009 Annual Report. (See section 5.3 Exhibits in this response)

Republic Services is a publicly owned company whose shares are traded on the New York Stock Exchange (NYSE symbol: RSG).

#### Summary of 5-years of Financial Data (in millions)

	2009	2008	2007	2006	2005
Revenue	\$8,199.1	\$3,685.1	\$3,176.2	\$3,070.6	\$2,863.9
Operating income	\$1,589.8	\$283.2	\$536.0	\$519.5	\$477.2
Net income	\$495.0	\$73.8	\$290.2	\$279.6	\$253.7
Total assets	\$19,540.3	\$19,912.4	\$4,467.8	\$4,429.4	\$4,550.5
Stockholder's equity	\$7,567.1	\$7,282.5	\$1,303.8	\$1,422.1	\$1,605.8

Public Debt Rating  
Rating Agency Rating  
Moody's Baa3  
Standard & Poor's BBB

Republic Services, Inc. carries an "investment grade" credit rating.

#### Long Term Stability and Sufficient Capital

On December 31, 2009, Republic Services reported total assets of \$19,540,300,000.00. The financial prospects for Republic Services indicate long-term stability based on the Company's assets. Republic Services has 223 transfer stations, 192 landfills, 78 recycling facilities and 376 collection operations in 40 states and Puerto Rico. It is the Company's belief that it has the financial capabilities and sufficient working capital or access to sufficient working capital to finance and perform the required work.

#### Credit Information

Republic Services is a leading provider of non-hazardous solid waste collection, transfer and disposal services.

#### Credit Lines

Total All Banks (as of 2-15-10): \$ 2.75 billion

#### Bank References

All inquires for bank references must be made by fax.

**Bank of America  
Confirmation Department  
Reference: Republic Services Inc.  
Tax ID: 65-0716904**

**Fax: 803-765-4882**

**J P Morgan Chase  
Confirmation Department  
Reference: AWIN Management  
Tax ID: 76-0353318**

**Fax: 225-332-4342**

**Credit References  
Heil Environmental Industries Ltd.  
5751 Cornelison Rd  
Chattanooga, TN 37411  
Contact: Mr. Scottie Flerl  
Telephone: 423-648-5255  
Fax: 423-855-3469**

**Mansfield Solutions (Fuel)  
1025 Airport Parkway, SW  
Gainesville, GA 30501  
Vernon, AL 35592  
Contact: J.Alec Alexander, President/COO  
Telephone: (678)450-2154  
Fax: (678)450-2354**

**Michelin North America, Inc.  
P.O. Box 19001  
Greenville, SC 29602  
Contact: Mr. Tom Davitt  
Telephone: 913-645-3778  
Fax: 864-458-5119**

**Mack Truck  
Vanguard Truck Center  
Tower Place 200  
3348 Peachtree Rd. NE. Suite 1450  
Atlanta, GA 30326  
Telephone: (404) 963-9143  
Fax: (404)363-4989  
Tom Ewing President**

**FleetPride  
P.O. Box 9156  
Corpus Christi, TX 78469  
Contact: Mr. Steven Stockseth  
(Please fax requests)  
Telephone: 866-221-2484 ext. 126  
Fax: 361-883-3323**

**Wastequip**

**25800 Science Park Drive  
Suite 140  
Beachwood, OH 44122  
Contact: Ms. Paige Farinacci  
(Please e-mail requests)  
Telephone: 216-292-2554  
E-mail: paige@wastequip.com**

The proposer understands that the information contained in these proposal pages is to be relied upon by the City in awarding the proposed contract, and such information is warranted by the proposer to be true. The proposer agrees to furnish such additional information, prior to acceptance of any proposal relating to the qualifications of the proposer, as may be required by the City.

Please review the questionnaire to make sure all questions have been answered. Attach additional sheets if necessary. Failure to answer each question could result in the disqualification of your bid.

**NON-COLLUSION STATEMENT:**

By signing this offer, the vendor/contractor certifies that this offer is made independently and free from collusion. Vendor shall disclose below any City of Fort Lauderdale, FL officer or employee, or any relative of any such officer or employee who is an officer or director of, or has a material interest in, the vendor's business, who is in a position to influence this procurement.

Any City of Fort Lauderdale, FL officer or employee who has any input into the writing of specifications or requirements, solicitation of offers, decision to award, evaluation of offers, or any other activity pertinent to this procurement is presumed, for purposes hereof, to be in a position to influence this procurement.

For purposes hereof, a person has a material interest if they directly or indirectly own more than 5 percent of the total assets or capital stock of any business entity, or if they otherwise stand to personally gain if the contract is awarded to this vendor.

In accordance with City of Fort Lauderdale, FL Policy and Standards Manual, 6.10.8.3,

3.3. City employees may not contract with the City through any corporation or business entity in which they or their immediate family members hold a controlling financial interest (e.g. ownership of five (5) percent or more).

3.4. Immediate family members (spouse, parents and children) are also prohibited from contracting with the City subject to the same general rules.

**Failure of a vendor to disclose any relationship described herein shall be reason for debarment in accordance with the provisions of the City Procurement Code.**

<u>NAME</u>	<u>RELATIONSHIPS</u>
-	
N/A	N/A
N/A	N/A
	N/A
	N/A

**In the event the vendor does not indicate any names, the City shall interpret this to mean that the vendor has indicated that no such relationships exist.**

**BID/PROPOSAL SIGNATURE PAGE**

**How to submit bids/proposals:** It is preferred that bids/proposals be submitted electronically at [www.bidsync.com](http://www.bidsync.com), unless otherwise stated in the bid packet. If mailing a hard copy, it will be the sole responsibility of the Bidder to ensure that the bid reaches the City of Fort Lauderdale, City Hall, Procurement Department, Suite 619, 100 N. Andrews Avenue, Fort Lauderdale, FL 33301, prior to the bid opening date and time listed. Bids/proposals submitted by fax or email will NOT be accepted.

The below signed hereby agrees to furnish the following article(s) or services at the price(s) and terms stated subject to all instructions, conditions, specifications addenda, legal advertisement, and conditions contained in the bid. I have read all attachments including the specifications and fully understand what is required. By submitting this signed proposal I will accept a contract if approved by the CITY and such acceptance covers all terms, conditions, and specifications of this bid/proposal.

**Please Note:** If responding to this solicitation through BidSync, the electronic version of the bid response will prevail, unless a paper version is clearly marked **by the bidder** in some manner to indicate that it will supplant the electronic version. All fields below **must** be completed. If the field does not apply to you, please note N/A in that field.

Submitted by: **Damon Stinson 2/24/2011**  
(signature) (date)

Name (printed): **Damon Stinson** Title: **Sr. Director of Municipal Affairs**

Company: (Legal Registration) **Republic Services of Florida, LIMITED PARTNERSHIP d/b/a All Service Refuse**

**CONTRACTOR, IF FOREIGN CORPORATION, MAY BE REQUIRED TO OBTAIN A CERTIFICATE OF AUTHORITY FROM THE DEPARTMENT OF STATE, IN ACCORDANCE WITH FLORIDA STATUTE §607.1501 (visit <http://www.dos.state.fl.us/>).**

Address: **751 NW 31 Avenue**

City: **Lauderhill** State: **FL** Zip: **33311**

Telephone No. **954-583-1830** FAX No. **954-584-1453**

Email: **DSTINSON@REPUBLICSERVICES.COM**

Delivery: Calendar days after receipt of Purchase Order (section 1.02 of General Conditions): **0**

Payment Terms (section 1.03): **NET 30 DAYS**

Total Bid Discount (section 1.04): **0**

Does your firm qualify for MBE or WBE status (section 1.08): MBE  WBE

**ADDENDUM ACKNOWLEDGEMENT** - Proposer acknowledges that the following addenda have been received and are included in the proposal:

Addendum No.  
**1**

Date Issued  
**2/7/2011**

**VARIANCES:** State any variations to specifications, terms and conditions in the space provided below or reference in the space provided below all variances contained on other pages of bid, attachments or bid pages. No variations or exceptions by the Proposer will be deemed to be part of the bid submitted unless such variation or exception is listed and contained within the bid documents and referenced in the space provided below. If no

statement is contained in the below space, it is hereby implied that your bid/proposal complies with the full scope of this solicitation. HAVE YOU STATED ANY VARIANCES OR EXCEPTIONS BELOW? BIDDER MUST CLICK THE EXCEPTION LINK IF ANY VARIATION OR EXCEPTION IS TAKEN TO THE SPECIFICATIONS, TERMS AND CONDITIONS. If this section does not apply to your bid, simply mark N/A in the section below.

Variances: n/a  
revised 3-23-10

