

RFQ 262-9470: MANUFACTURER PRE-QUALIFICATION - OSHG EQUIPMENT

Question	Carter & VerPlank, Inc. Revenue: More than \$50 million		Siemens Revenue: More than \$50 million		US Filter Revenue: More than \$50 million		
	RESPONSE	POINTS	RESPONSE	POINTS	RESPONSE	POINTS	
1	Years in business (<3 yrs: 2, 4 yrs: 3, 5 yrs: 4, 6< yrs: 5)	79 years	5	10 years	5	10 years as equip manuf. Under present name & FID#	5
2	Bankruptcy case debtor? (Yes: 0, No: 3)	No	3	No	3	No	3
3	Bankruptcy in last 5 years? (Yes: 0, No: 3)	No	3	No	3	No	3
4	Suspended contracting license last 5 yrs? (Yes: 0, No: 5)	No	5	No	5	No	5
5	Liquid damages \$50k+ paid in last 5 yrs? (No: 5, One: 5, Two: 3, Other: 0)	No	5	No	5	No	5
6	Barred from project last 5 years? (Yes: 0, No: 5)	No	5	No	5	No	5
7	"Not Responsible" award denial last 5 yrs? (Yes: 0, No: 5)	No	5	No	5	No	5
8	Claim filed against your firm's work in last 5 yrs? (For scoring, see below*)	No	5	No	5	No	5
9	Claim filed by your company in last 5 yrs? (For scoring, see below*)	No	5	No	5	No	5
10	Surety company made payments in last 5 yrs? No: 5, Once: 5, Twice: 3, More than twice: -5	No	5	No	5	No	5
11	Any insurance co. refuse to renew in last 5 yrs? No: 5, Once: 5, Twice: 3, More than twice: 0	No	5	No	5	No	5
12	Found liable/guilty for misrepresentation? Yes: -5, No: 5	No	5	No	5	No	5
13	Convicted of crime rel. to construction? Yes: -5, No: 5	No	5	No	5	No	5
14	Convicted of fraud/theft/dishonesty crime? Yes: -5, No: 5	No	5	No	5	No	5
15	Performance bond payment rate <1%: 5, not more than 1.1%: 3, Other: 0	None required	5	None required	5	None required	5
16	Denied bond credit/no surety bond when required? Yes: 0, No: 5	No	5	No	5	No	5

SECTION 1, TOTALS

Total Possible: 76 Passing: 57

76

76

76

* (Rev <\$50 mil: No or 1 time: 5, 2 times: 3, more than 2 times: 0)
 (Rev >\$50 mil: No: 5; 1-3 times: 5, 4-5 times: 3, more than 5 times: 0)

Question	Carter & VerPlank, Inc. Revenue: More than \$50 million		Siemens Revenue: More tha \$50 Million		US Filter Revenue: More than \$50 million		
	RESPONSE	POINTS	RESPONSE	POINTS	RESPONSE	POINTS	
1	State penalties for safety/health violations? (For scoring, see below *)	No	5	No	5	No	5
2	OSHA penalties in last 5 yrs? (For scoring, see below *)	No	5	No	5	No	5
3	EPA/State Agency/Dept penalized firm or project owner in last 5 yrs? (*)	No	5	No	5	No	5
4	Frequency of safety meetings during project (1+/wk: 3; other: 0)	Weekly	3	as required by contractor	0	as required by contractor	0
5	Firm's avg EMR w/c insurance past 3 yrs (<.95: 5; .95 to 1.00: 3; other: 0)	no response	0	.78, .79, .88	5	.78, .79, .88	5
6	Period without w/c or approved self-insurance? (No; 5; Once: 5; Other: 0)	No	5	No	5	No	5
7	Paid back wages/penalties for wage laws? (For scoring, see below **)	No	5	No	5	No	5
8	Paid back wages/penalties under Davis-Bacon? (For scoring, see below **)	No	5	No	5	No	5

SECTION 2, TOTALS

Total Possible: 38 Passing: 26

33

35

35

* (Rev <\$50 mil: No or 1 time: 5, 2 times: 3, more than 2 times: 0), and if

(Rev >\$50 mil: No: 5; 1-3 times: 5, 4-5 times: 3, More than 5 times: 0)

** (Rev <\$50 mil: No: 5, 1-2 times: 5, 3 times: 3, more than 3 times: 0), and if

(Rev >\$50 mil: No: 5; 1-4 times: 5, 5-6 times: 3, more than 6 times: 0)

SECTION 3, Project Experience		Carter & VerPlank, Inc.		Siemens		US Filter	
Project #1:		RESPONSE	POINTS	RESPONSE	POINTS	RESPONSE	POINTS
1	OSHG equipment value: 0-\$1Mil: 1, \$1-4 Mil: 3; \$4.0 Mil+: 5	over \$4 million	5	\$1,755,000+\$3,426,000	5	\$1,755,000+\$3,426,000	5
2	Private Project: 1, Public Agency Project: 3	Palm Beach Co. WTP	3	River Mountains WTP	3	River Mountains WTP	3
3	Project Outside FL: 1, Within FL: 3	West Palm Beach, FL	3	Henderson, NV	1	Henderson, NV	1
4	Commissioning Duration (>3 mo.: 0; <3 mo.: 1; <2 mo.: 3; <1 mo.: 5)	two weeks	5	approx. 30 days each phase	5	approx. 30 days each phase	5
5	Wastewater Treatment Facility: 3; Water Treatment Facility: 5	Water Treatment Facility	5	Water Treatment Facility	5	Water Treatment Facility	5
6	Capacity of Facility in lbs/day: (<2000: 1; >=2000: 3; >=5000: 5)	over 5000 lbs/day	5	18,000 ppd	5	18,000 ppd	5
7	Average OSHG Electric Power Req. (>3 Kwh/lb: 1; 2.0-2.9 Kwh/lb: 3; <2.0 Kwh/lb: 5)	1.97 kw-hr	5	less than 2.0 kWh	5	less than 2.0 kWh	5
8	Average OSHG Salt Req. (>4 lbs/lb: 1; 3.0-3.9 lbs/lb: 3; <3.0 lbs/lb: 5)	2.95	5	less than 3.2 lb of salt	3	less than 3.2 lb of salt	3
9	Months operating since commissioning/acceptance (0-6: 1; 7-36: 3; Over 36: 5)	7 years, 8 months	5	42 & 3 months	5	42 & 3 months	5
Project #2:							
1	OSHG equipment value: 0-\$1Mil: 1, \$1-4 Mil: 3; \$4.0 Mil+: 5	over \$2 million	3	\$388,000	1	\$388,000	1
2	Private Project: 1, Public Agency Project: 3	City of Hollywood WTP	3	City of Salem Geren Island TF	3	City of Salem Geren Island TF	3
3	Project Outside FL: 1, Within FL: 3	Hollywood, FL	3	Salem, OR	1	Salem, OR	1
4	Commissioning Duration (>3 mo.: 0; <3 mo.: 1; <2 mo.: 3; <1 mo.: 5)	less than a month	5	no response	0	no response	0
5	Wastewater Treatment Facility: 3; Water Treatment Facility: 5	Water Treatment Facility	5	Water Treatment Facility	5	Water Treatment Facility	5
6	Capacity of Facility in lbs/day: (<2000: 1; >=2000: 3; >=5000: 5)	3000 lbs/day	3	800 ppd	1	800 ppd	1
7	Average OSHG Electric Power Req. (>3 Kwh/lb: 1; 2.0-2.9 Kwh/lb: 3; <2.0 Kwh/lb: 5)	1.94 kw-hr	5	less than 2.5 kWh	3	less than 2.5 kWh	3
8	Average OSHG Salt Req. (>4 lbs/lb: 1; 3.0-3.9 lbs/lb: 3; <3.0 lbs/lb: 5)	2.98 lbs	5	less than 3.5 lb of salt	3	less than 3.5 lb of salt	3
9	Months operating since commissioning/acceptance (0-6: 1; 7-36: 3; Over 36: 5)	24 months	3	45 months	5	45 months	5
Project #3:							
1	OSHG equipment value: 0-\$1Mil: 1, \$1-4 Mil: 3; \$4.0 Mil+: 5	over \$2.5 million	3	\$236,000	1	\$236,000	1
2	Private Project: 1, Public Agency Project: 3	Palm Beach Co. Southern Region WWTF	3	Phenix City WTP	3	Phenix City WTP	3
3	Project Outside FL: 1, Within FL: 3	Delray Beach, FL	3	Phenix City, AL	1	Phenix City, AL	1
4	Commissioning Duration (>3 mo.: 0; <3 mo.: 1; <2 mo.: 3; <1 mo.: 5)	less than a month	5	2 weeks	5	2 weeks	5
5	Wastewater Treatment Facility: 3; Water Treatment Facility: 5	Wastewater Treatment Facility	3	Water Treatment Facility	5	Water Treatment Facility	5
6	Capacity of Facility in lbs/day: (<2000: 1; >=2000: 3; >=5000: 5)	3600 lbs/day	3	600 ppd	1	600 ppd	1
7	Average OSHG Electric Power Req. (>3 Kwh/lb: 1; 2.0-2.9 Kwh/lb: 3; <2.0 Kwh/lb: 5)	1.98 kw-hr	5	less than 2.5 kWh	3	less than 2.5 kWh	3
8	Average OSHG Salt Req. (>4 lbs/lb: 1; 3.0-3.9 lbs/lb: 3; <3.0 lbs/lb: 5)	2.98 lbs	5	less than 3.5 lb of salt	3	less than 3.5 lb of salt	3
9	Months operating since commissioning/acceptance (0-6: 1; 7-36: 3; Over 36: 5)	20 months	3	13 months	3	13 months	3

SECTION 3, TOTALS

Total Possible: 123 Passing: 75

109

84

84

		Carter & VerPlank, Inc.		Siemens		US Filter	
		Revenue: More than \$50 million		Revenue: More than \$50 Million		Revenue: More than \$50 million	
Question	SECTION 4, Service Contract Experience	RESPONSE	POINTS	RESPONSE	POINTS	RESPONSE	POINTS
1	Service center location (w/in 300 miles of Fiveash: 1; Dade or Palm Beach Counties: 3; Broward County: 5)	We will commit to a service center in Broward County; One in Jupiter, FL; 3 within 150 miles of Fiveash (Tampa, Jupiter, Fort Myers)	3	Located in Broward	5	Located in Broward	5
2	Number of staff trained to service OSHG (None: 0; 2: 3; more than 2: 5)	3 - 1 FT in Palm Beach, 2 in area on a weekly basis	5	1	1	1	1
3	Service Center parts inventory for OSHG equipment (No: 1; Yes: 3)	Yes; Tampa and Fort Myers	3	Yes; Vineland, NJ and Ft. Lauderdale, FL	3	Yes; NJ and Ft. Lauderdale, FL	3
4	Service Contracts (None: 0; Up to 3: 3; More than 3: 5)	3	3	>10	5	>10	5
5	Owners purchased add'l OSHG equipment capacity (None: 0; 1: 1; 2: 3; 3+: 5)	50+	5	2	3	2	3
6	Owners purchased your OSHG equipment after owning equipment from other OSHG manufacturer (0: 0; 1: 1; 2: 3; 3+: 5)	Response - "????"	0	7	5	7	5
SECTION 4, TOTALS			19		22		22
Total Possible: 28 Passing: 18							
GRAND TOTAL, Sections 1, 2, 3 and 4			237		217		217